Second Quarter 2018 Investor Fact Sheet

About Global Partners LP – Global Partners is a midstream logistics and marketing master limited partnership that owns, controls or has access to one of the largest terminal networks of petroleum products and renewable fuels in the Northeast. With approximately 1,600 locations, primarily in the Northeast, Global is one of the largest regional independent owners, suppliers and operators of gasoline stations and convenience stores. Global is also one of the largest distributors of gasoline, distillates, residual oil and renewable fuels to wholesalers, retailers and commercial customers in New England and New York. The Partnership is also engaged in the transportation of petroleum products and renewable fuels by rail from the mid-continental U.S. and Canada.

Global Partners at a Glance

Exchange/Symbol:	NYSE (GLP)
Closing Price (08/13/18):	$20.00
Annualized Distribution:	$1.90/unit
Yield (08/13/18):	9.5%
52-Week Range:	$15.17 - $20.45

INVESTMENT HIGHLIGHTS

- Successful history of acquiring, integrating and operating terminal and retail fuel assets
- Operational expertise and scale enable us to realize significant operational synergies and cost benefits
- Vertically integrated business model drives volume and margin enhancement
- Solid balance sheet and DCF coverage

GROWTH INITIATIVES

- Acquired retail fuel and c-store assets of Champlain Oil Company
  - 37 Company-operated sites with fuel and Jiffy Mart-branded c-stores
  - 24 owned or leased fuel sites; fuel supply agreements for ~65 gas stations
  - Transaction closed in Q3 2018 and expected to be accretive in first full year of operations
- Acquired retail fuel and c-store assets of Cheshire Oil Company
  - 10 Company-operated sites with fuel and T-Bird branded c-stores
  - Transaction closed in Q3 2018 and expected to be accretive in first full year of operations

ASSET OPTIMIZATION

- Ongoing divestiture of non-strategic sites
  - Supply agreements retained at majority of sold sites

GLOBAL BY THE NUMBERS

25 Petroleum Bulk Product Terminals

10.8 Million Barrels of Storage Capacity

~300K Barrels of Product Sold Daily

~1,500 Gas Stations Owned, Leased or Supplied*

256 Company-operated Convenience Stores*

As of June 30, 2018

* *Excludes the third-quarter 2018 acquisitions of Champlain and Cheshire, which added approximately 136 gas stations, including 47 company-operated sites.*

BUSINESS OVERVIEW

Gasoline Distribution & Station Operations

- Retail gasoline sales
  - Branded and unbranded
- Rental income from:
  - Dealers
  - Commissioned agents
  - Co-branding arrangements
- Sales to retail customers of:
  - Convenience store items
  - Car wash services
  - Fresh-made and prepared foods
- Alltown, Jiffy Mart, T-Bird and Xtra Mart stores
- Customers
  - Station operators
  - Gasoline jobbers
  - Retail customers

Wholesale

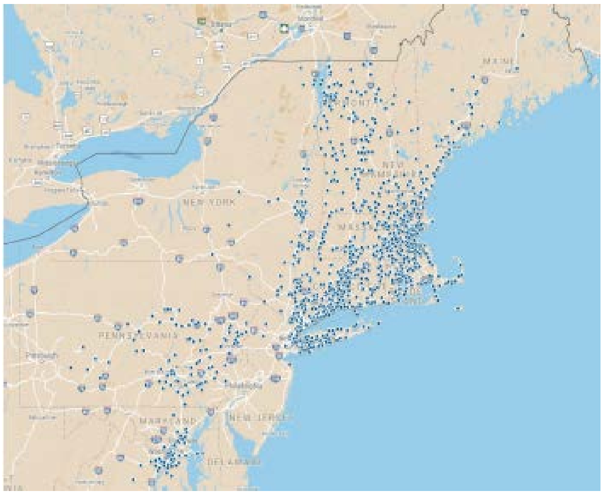
- Bulk purchase, movement, storage and sale of:
  - Gasoline and gasoline blendstocks
  - Other oils and related products
  - Crude oil
- Customers
  - Branded and unbranded gasoline distributors
  - Home heating oil retailers and wholesale distributors
  - Refiners

Commercial

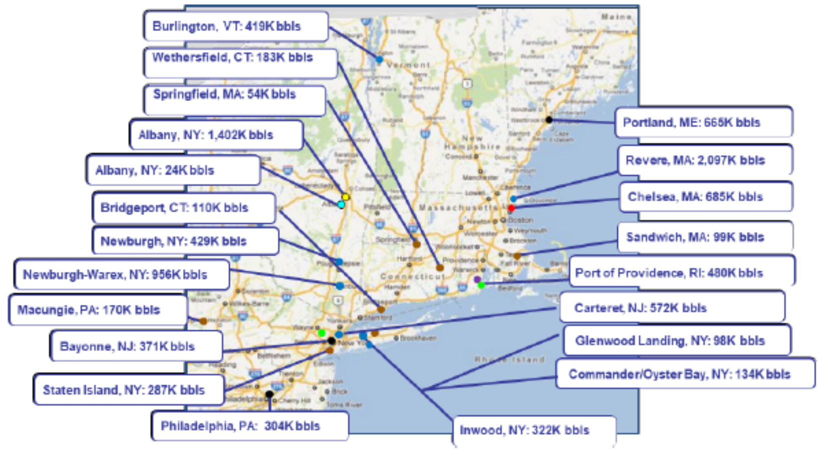
- Sales and deliveries to end user customers of:
  - Unbranded gasoline
  - Heating oil, kerosene, diesel and residual fuel
  - Bunker fuel
- Customers
  - Government agencies
  - States, towns, municipalities
  - Large commercial clients
  - Shipping companies

Second Quarter 2018 Investor Fact

Retail Locations



Northeast Terminal Locations*



*As of 6/30/2018

SELECT FINANCIAL DATA *($ in millions)*

	Q2 2018	Q2 2017
Product margin*	$169.9	$157.8
Gross profit	$149.3	$135.4
Net income attributable to GLP	$6.4	$2.4
EBITDA*	$53.1	$51.3
Adjusted EBITDA*	$56.1	$53.7
Maintenance capex	$11.2	$7.3
DCF*	$21.0	$21.8

**Non-GAAP Measures: Product margin, EBITDA, Adjusted EBITDA and DCF (Distributable Cash Flow) are non-GAAP (Generally Accepted Accounting Principles) financial measures that are explained in greater detail on page three under "Use of Non-GAAP Financial Measures." A reconciliation of the non-GAAP measures to their most directly comparable GAAP measures can be found in the accompanying tables.*

BALANCE SHEET DATA *($ in millions) (Unaudited)*

	June 30, 2018	December 31, 2017
Total current assets	$877.9	$878.1
Total assets	$2,279.0	$2,320.2
Total liabilities	$1,849.0	$1,925.9
Total partners' equity	$430.0	$394.3

EXECUTIVE MANAGEMENT

Eric Slifka[1]
President, CEO and Director

Daphne H. Foster[1]
Chief Financial Officer and Director

Mark Romaine
Chief Operating Officer

Andrew Slifka[1]
EVP and Director

Edward J. Faneuil
EVP, General Counsel and Secretary

[1]Member of the Board of Directors of the Partnership's general partner, Global GP LLC

Investor Relations Contact:
Scott Solomon
Senior Vice President
Sharon Merrill Associates
(617) 542-5300
glp@investorrelations.com

ANALYST COVERAGE

Theresa Chen
Barclays

Michael Gyure
Janney

Jeremy Tonet
J.P. Morgan

Barrett Blaschke
Mitsubishi UFJ Securities

Darren Horowitz
Raymond James

Selman Akyol
Stifel Nicolaus

Ned Baramov
Wells Fargo Securities

Use of Non-GAAP Financial Measures

Product Margin

Global Partners views product margin as an important performance measure of the core profitability of its operations. The Partnership reviews product margin monthly for consistency and trend analysis. Global Partners defines product margin as product sales minus product costs. Product sales primarily include sales of unbranded and branded gasoline, distillates, residual oil, renewable fuels, crude oil, propane, as well as convenience store sales, gasoline station rental income and revenue generated from logistics activities when the Partnership engages in the storage, transloading and shipment of products owned by others. Product costs include the cost of acquiring the refined petroleum products, renewable fuels, crude oil, propane and all associated costs including shipping and handling costs to bring such products to the point of sale as well as product costs related to convenience store items and costs associated with logistics activities. The Partnership also looks at product margin on a per unit basis (product margin divided by volume). Product margin is a non-GAAP financial measure used by management and external users of the Partnership's consolidated financial statements to assess its business. Product margin should not be considered an alternative to net income, operating income, cash flow from operations, or any other measure of financial performance presented in accordance with GAAP. In addition, product margin may not be comparable to product margin or a similarly titled measure of other companies.

EBITDA and Adjusted EBITDA

EBITDA and Adjusted EBITDA are non-GAAP financial measures used as supplemental financial measures by management and may be used by external users of Global Partners' consolidated financial statements, such as investors, commercial banks and research analysts, to assess the Partnership's:

- compliance with certain financial covenants included in its debt agreements;
- financial performance without regard to financing methods, capital structure, income taxes or historical cost basis;
- ability to generate cash sufficient to pay interest on its indebtedness and to make distributions to its partners;
- operating performance and return on invested capital as compared to those of other companies in the wholesale, marketing, storing and distribution of refined petroleum products, renewable fuels, crude oil, propane, and in the gasoline stations and convenience stores business, without regard to financing methods and capital structure; and
- viability of acquisitions and capital expenditure projects and the overall rates of return of alternative investment opportunities.

Adjusted EBITDA is EBITDA further adjusted for gains or losses on the sale and disposition of assets and goodwill and long-lived asset impairment charges. EBITDA and Adjusted EBITDA should not be considered as alternatives to net income, operating income, cash flow from operating activities or any other measure of financial performance or liquidity presented in accordance with GAAP. EBITDA and Adjusted EBITDA exclude some, but not all, items that affect net income, and these measures may vary among other companies. Therefore, EBITDA and Adjusted EBITDA may not be comparable to similarly titled measures of other companies.

Distributable Cash Flow

Distributable cash flow is an important non-GAAP financial measure for the Partnership's limited partners since it serves as an indicator of success in providing a cash return on their investment. Distributable cash flow as defined by the Partnership's partnership agreement is net income plus depreciation and amortization minus maintenance capital expenditures, as well as adjustments to eliminate items approved by the audit committee of the board of directors of the Partnership's general partner that are extraordinary or non-recurring in nature and that would otherwise increase distributable cash flow. Distributable cash flow as used in our partnership agreement also determines our ability to make cash distributions on our incentive distribution rights. The investment community also uses a distributable cash flow metric similar to the metric used in our partnership agreement with respect to publicly traded partnerships to indicate whether or not such partnerships have generated sufficient earnings on a current or historic level that can sustain distributions on preferred or common units or support an increase in quarterly cash distributions on common units. Our partnership agreement does not permit adjustments for certain non-cash items, such as net losses on the sale and disposition of assets and goodwill and long-lived asset impairment charges. Distributable cash flow should not be considered as an alternative to net income, operating income, cash flow from operations, or any other measure of financial performance presented in accordance with GAAP. In addition, distributable cash flow may not be comparable to distributable cash flow or similarly titled measures of other companies.

Forward-Looking Statements

Certain statements and information in this fact sheet may constitute "forward-looking statements." The words "believe," "expect," "anticipate," "plan," "intend," "foresee," "should," "would," "could" or other similar expressions are intended to identify forward-looking statements, which are generally not historical in nature. These forward-looking statements are based on Global Partners' current expectations and beliefs concerning future developments and their potential effect on the Partnership. While management believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting the Partnership will be those that it anticipates. All comments concerning the Partnership's expectations for future revenues and operating results are based on forecasts for its existing operations and do not include the potential impact of any future acquisitions. Forward-looking statements involve significant risks and uncertainties (some of which are beyond the Partnership's control) and assumptions that could cause actual results to differ materially from the Partnership's historical experience and present expectations or projections. For additional information regarding known material factors that could cause actual results to differ from the Partnership's projected results, please see Global Partners' filings with the SEC, including its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date hereof. The Partnership undertakes no obligation to publicly update or revise any forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise.

Second Quarter 2018 Investor Fact

Reconciliation of Non-GAAP Measures to GAAP Measures

GLOBAL PARTNERS LP
FINANCIAL RECONCILIATIONS
(In thousands)
(Unaudited)

	Three Months Ended June 30, 2018	Three Months Ended June 30, 2017
Reconciliation of gross profit to product margin		
Wholesale segment:		
Gasoline and gasoline blendstocks	$ 23,450	$ 18,608
Crude oil	5,418	4,761
Other oils and related products	9,615	7,828
Total	38,483	31,197
Gasoline Distribution and Station Operations segment:		
Gasoline distribution	76,954	79,283
Station operations	48,680	43,242
Total	125,634	122,525
Commercial segment	5,809	4,124
Combined product margin	169,926	157,846
Depreciation allocated to cost of sales	(20,665)	(22,484)
Gross profit	$ 149,261	$ 135,362
Reconciliation of net income to EBITDA and Adjusted EBITDA		
Net income	$ 6,022	$ 1,991
Net loss attributable to noncontrolling interest	391	383
Net income attributable to Global Partners LP	6,413	2,374
Depreciation and amortization, excluding the impact of noncontrolling interest	25,054	26,036
Interest expense, excluding the impact of noncontrolling interest	21,613	21,923
Income tax (benefit) expense	(16)	959
EBITDA	53,064	51,292
Net loss on sale and disposition of assets	3,033	2,381
Adjusted EBITDA	$ 56,097	$ 53,673
Reconciliation of net cash provided by operating activities to EBITDA and Adjusted EBITDA		
Net cash provided by operating activities	$ 87,488	$ 92,362
Net changes in operating assets and liabilities and certain non-cash items	(56,124)	(63,822)
Net cash from operating activities and changes in operating assets and liabilities attributable to noncontrolling interest	103	(130)
Interest expense, excluding the impact of noncontrolling interest	21,613	21,923
Income tax (benefit) expense	(16)	959
EBITDA	53,064	51,292
Net loss on sale and disposition of assets	3,033	2,381
Adjusted EBITDA	$ 56,097	$ 53,673
Reconciliation of net income to distributable cash flow		
Net income	$ 6,022	$ 1,991
Net loss attributable to noncontrolling interest	391	383
Net income attributable to Global Partners LP	6,413	2,374
Depreciation and amortization, excluding the impact of noncontrolling interest	25,054	26,036
Amortization of deferred financing fees and senior notes discount	1,717	1,780
Amortization of routine bank refinancing fees	(1,022)	(1,063)
Maintenance capital expenditures, excluding the impact of noncontrolling interest	(11,162)	(7,338)
Distributable cash flow (1)(2)	$ 21,000	$ 21,789
Reconciliation of net cash provided by operating activities to distributable cash flow		
Net cash provided by operating activities	$ 87,488	$ 92,362
Net changes in operating assets and liabilities and certain non-cash items	(56,124)	(63,822)
Net cash from operating activities and changes in operating assets and liabilities attributable to noncontrolling interest	103	(130)
Amortization of deferred financing fees and senior notes discount	1,717	1,780
Amortization of routine bank refinancing fees	(1,022)	(1,063)
Maintenance capital expenditures, excluding the impact of noncontrolling interest	(11,162)	(7,338)
Distributable cash flow (1)(2)	$ 21,000	$ 21,789

(1) As defined by the Partnership's partnership agreement, distributable cash flow is not adjusted for certain non-cash items, such as net losses on the sale and disposition of assets and goodwill and long-lived asset impairment charges.

(2) Distributable cash flow includes a net loss on sale and disposition of assets of $3.0 million and $2.4 million for the three months ended June 30, 2018 and 2017, respectively. Excluding the loss on sale and disposition of assets, distributable cash flow would have been $24.0 million and $24.2 million for the three months ended June 30, 2018 and 2017, respectively.